

PARTICIPATION CONDITIONS FOR SUBCONTRACTORS AND SUPPLIERS

COMPANY PROFILE AEROMART TIANJIN 2009

COMPANY :

- ◆ Address :
- ◆ Post code : ◆ Town : ◆ Country :
- ◆ Phone : ◆ Fax : ◆ Email :
- ◆ Web site :
- ◆ Date of foundation : ◆ Turnover (In Millions of Euros) : ◆ Number of employees :
- ◆ % in Aeronautics: ◆ Turnover : ◆ % in Space:..... ◆ Turnover:.....
- ◆ % of Export : ◆ Export area(s) :
- ◆ Group affiliation : ◆ Group nationality :
- ◆ Member of an association, society or syndicate :

REGISTRATION

Participants details:

Participant 1 (The person to whom the organizer will send all documents and files)

- ◆ Title : ◆ First name : ◆ Last name :
- ◆ Position : ◆ Mobile phone :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :
- ◆ Address (no PO box accepted) :
- ◆ Post code : ◆ Town : ◆ Country :
- ◆ Other useful information :

Participant 2

- ◆ Title : ◆ First name : ◆ Last name :
- ◆ Position : ◆ Mobile phone :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :
- ◆ Address (no PO box accepted) :
- ◆ Post code : ◆ Town : ◆ Country :

Billing details : (compulsory)

- ◆ Company : ◆ Registration N° : ◆ VAT N° :
- ◆ Title : ◆ First name : ◆ Last name : ◆ Department :
- ◆ Address :
- ◆ Post Code : ◆ Town : ◆ Country :
- ◆ Direct phone : ◆ Fax : ◆ E-mail :

MAIN ACTIVITY(IES)

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SECONDARY ACTIVITY(IES)

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NATURE OF THE PARTICIPATION

◆ Our offer	◆ Our needs
<input type="checkbox"/> Sub-contracting <input type="checkbox"/> Products <input type="checkbox"/> Know-how <input type="checkbox"/> Services <input type="checkbox"/> Other (specify) :	<input type="checkbox"/> R & D partnership <input type="checkbox"/> Licenses / Technologies <input type="checkbox"/> Commercial representation <input type="checkbox"/> Common research programs <input type="checkbox"/> Purchasing <input type="checkbox"/> Design <input type="checkbox"/> Production <input type="checkbox"/> Sub-contracting <input type="checkbox"/> Quality <input type="checkbox"/> Engineering <input type="checkbox"/> Manufacturing, industrialization <input type="checkbox"/> Research & Development <input type="checkbox"/> Other (specify) :

PRODUCTS AND SERVICES OFFERED

ENERGY AND POWER CONDITIONING

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.).
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Other (specify) :

ELECTRONICS & ELECTRICITY

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Other (specify) :

TESTS, CONTROL & MEASURES

- Test bench
- Test management
- Non destructive tests
- Other (specify) :

SCIENTIFIC AND INDUSTRIAL INFORMATION TECHNOLOGY

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Other (specify) :

ENGINEERING & DESIGN CENTERS

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Other (specify) :

INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- In-situ science measure devices
- Other (specify) :

SOFTWARE

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Other (specify) :

COMPOSITE MATERIALS

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) :
- Strengthening or feed (specify) :
- Skin packaging
- Filament Winding
- Minimum Time Air Routes
- Sandwich systems
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Other (specify) :

MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify) :

OPTICS AND ELECTRO-OPTICS

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Other (specify) :

PROPULSION

- Chemical propulsion
- Electrical propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Other (specify) :

THERMAL CONTROL

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Other (specify) :

SERVICES

- Products insurance
- Consulting, auditing
- Quality
- Training

- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) :

STRUCTURES

- Structural engineering and control
- Structural manufacturing techniques
- Active structures and control
- Smart structures
- Other (specify) :

ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Other (specify) :

TECHNICAL TEXTILES

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) :

SIGNAL PROCESSING

- Guidance and control
- Signal and image processing
- Sensors
- Compression, encryption, etc.
- Other (specify) :

DATA PROCESSING AND STORAGE

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) :

PLASTICS PROCESSING

- Injection
- Molding
- Pultrusion
- Extrusion
- Thermoforming
- Compounding
- Other (specify) :

○ EQUIPMENT MANUFACTURER

○ SYSTEM MANUFACTURER

○ HYDRAULICS

○ SPECIAL MACHINERY

○ METROLOGY

○ TOOLING

○ PNEUMATICS

○ ROBOTICS & AUTOMATISMS

OTHER (specify) :

DESCRIPTION OF PRODUCTS AND SERVICES OFFERED

In this part you must provide with details about specific competences, techniques, technologies, machines as well as innovations that you are promoting.

◆ Civil aeronautics:

◆ Space:

◆ Other (specify):

◆ Technical data:

◆ Certifications:.....

◆ References:

◆ Achieved Applications:.....

◆ Type of contacts sought:

◆ Production sites abroad:

APPLICATIONS IN AERONAUTICS AND SPACE

<p>COMMERCIAL AIRCRAFT</p> <p><input type="checkbox"/> Narrow-body jetliner</p> <p><input type="checkbox"/> Wide-body jetliner</p> <p><input type="checkbox"/> Turboprop aircraft</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p> <p>ROTARY WING AIRCRAFT</p> <p><input type="checkbox"/> Naval</p> <p><input type="checkbox"/> Tilt rotor</p> <p><input type="checkbox"/> Training</p> <p><input type="checkbox"/> Transport</p> <p><input type="checkbox"/> Utilities</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p> <p>BUSINESS & GENERAL AVIATION AIRCRAFT</p> <p><input type="checkbox"/> Turbo jets</p> <p><input type="checkbox"/> Turbo propulsion jets</p> <p><input type="checkbox"/> Reciprocating engine-powered jets</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p>	<p>○ GAS TURBINE ENGINES</p> <p>.....</p> <p>.....</p> <p>LAUNCH VEHICLES</p> <p><input type="checkbox"/> <i>Launchers</i></p> <p><input type="checkbox"/> Manned systems</p> <p><input type="checkbox"/> Unmanned systems</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p> <p><input type="checkbox"/> <i>Civil satellites</i></p> <p><input type="checkbox"/> Communication</p> <p><input type="checkbox"/> Observation</p> <p><input type="checkbox"/> Navigation</p> <p><input type="checkbox"/> Scientific</p> <p><input type="checkbox"/> Weather</p> <p><input type="checkbox"/> Technology development</p> <p><input type="checkbox"/> Other (specify) :</p> <p>.....</p> <p><input type="checkbox"/> <i>Robots</i></p> <p>.....</p> <p><input type="checkbox"/> <i>Orbiters</i></p> <p>.....</p> <p><input type="checkbox"/> <i>Ground infrastructures</i></p> <p>.....</p> <p>.....</p>	<p>○ AIR TRAFFIC CONTROL RADARS</p> <p>.....</p> <p>.....</p> <p>○ COMMUNICATION & NAVIGATION SYSTEMS</p> <p>.....</p> <p>.....</p> <p>○ DATA PROCESSING EQUIPMENT</p> <p>.....</p> <p>.....</p> <p>○ DISPLAY SCREENS AND INSTRUMENTS</p> <p>.....</p> <p>.....</p> <p>○ INTEGRATED AVIONICS SYSTEMS</p> <p>.....</p> <p>.....</p> <p>○ RADARS AND SENSORS</p> <p>.....</p> <p>.....</p> <p>○ AIRLINES</p> <p>.....</p> <p>.....</p> <p>○ AIRPORT</p> <p>.....</p> <p>.....</p>
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Other (specify) :

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Date, Signature and company's stamp :

Please return the completed form at the address below :
 BCI – AEROMART Tianjin 2009 – 35/37, rue des Abondances - 92513 Boulogne Billancourt Cedex
 Tel: +33 (0)1 41 86 41 67 fax: +33 (0)1 46 03 86 26
 Website : www.aeromart.tm.fr
 E-Mail : aeromart@adhes.com
 SA au capital de 140 000 euros, RCS Nanterre B 415 144 286
 NAF : 8230 Z

OPTION BASE

- **1 company – 1 attendee** **€3.300**
 - One 6sqm booth (2x3) fully equipped with spot lights, 1 table, 4 chairs, carpet and fascia board
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 21 & 22, 2009
 - Diner on April 21, 2009
 - Access to the conferences and workshops

- **1 company – 2 attendees** **€5.000**
 - One 12sqm booth (3x4) fully equipped with spot lights, 2 table, 8 chairs, carpet and fascia board
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 21 & 22, 2009
 - Diner on April 21, 2009
 - Access to the conferences and workshops

- **1 company – 3 attendees** **€9.000**
 - One 24sqm booth (6x4) fully equipped with spot lights, 1 coffee table, 4 armchairs, carpet and fascia board, 1 desk, 1 stool, 1 cupboard, 1 document case
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 21 & 22, 2009
 - Diner on April 21, 2009
 - Access to the conferences and workshops

- **Additional Attendee** **€500**

- **Raw Surface More than 24sqm** **€220/sqm + 2.000 euros(meetings schedule)**

OPTION PLUS

- **1 company – 1 attendee** **€5.800**
 - One 6sqm booth (2x3) fully equipped with spot lights, 1 table, 4 chairs, carpet and fascia board
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April, 20-21-22, 2009
 - Diner on April 21-22, 2009
 - Access to the conferences and workshops
 - Hotel**** for the nights of April 19-20-21-22, 2009
 - Translation and shuttle services

- **1 company – 2 attendees** **€7.000**
 - One 12sqm booth (3x4) fully equipped with spot lights, 2 table, 8 chairs, carpet and fascia board
 - One presentation of your company in the AEROMART Tianjin 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 20-21-22, 2009
 - Diner on April 21-22, 2009
 - Access to the conferences and workshops
 - Hotel**** for the nights of April, 19-20-21-22, 2009
 - Translation and shuttle services

- **1 company – 3 attendees** **€12.000**
 - One 24sqm booth (6x4) fully equipped with spot lights, 1 coffee table, 4 armchairs, carpet and fascia board, 1 desk, 1 stool, 1 cupboard, 1 document case.
 - One presentation of your company in the AEROMART Tianjin 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 20-21-22, 2009
 - Diner on April 21-22, 2009
 - Access to the conferences and workshops
 - Hotel**** for the nights of April, 19-20-21-22, 2009
 - Translation and shuttle services

- **Additional Attendee** **€1.000**
- **Raw Surface More than 24sqm** **€220/sqm + 2.000 euros(meetings schedule)**

OPTION PREMIUM

- **1 company – 1 attendee** **€7.500**
 - One 6sqm booth (2x3) fully equipped with spot lights, 1 table, 4 chairs, carpet and fascia board
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 20, 21, 22, 23, 2009
 - Diner on April 21 & 22, 2009
 - Access to the conferences and workshops
 - Hotel**** for the nights of April 19-20-21-22-23-24, 2009
 - Translation and shuttle services
 - A la carte visits to industrial sites
- **1 company – 2 attendees** **€10.000**
 - One 12sqm booth (3x4) fully equipped with spot lights, 2 table, 8 chairs, carpet and fascia board
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 20, 21, 22, 23, 2009
 - Diner on Avril 21 & 22, 2009
 - Access to the conferences and workshops
 - Hotel**** for the nights of April, 19-20-21-22-23-24, 2009
 - Translation and shuttle services
 - A la carte visits to industrial sites
- **1 company – 3 attendees** **€15.000**
 - One 24sqm booth (6x4) fully equipped with spot lights, 1 coffee table, 4 armchairs, carpet and fascia board, 1 desk, 1 stool, 1 cupboard, 1 document case.
 - One presentation of your company in the AEROMART TIANJIN 2009 technical catalogue
 - Access to the online technical catalogue (also posted to you)
 - One planning of pre-planned one to one meetings over two days
 - Lunches on April 20, 21, 22, 23, 2009
 - Diner on Avril 21 & 22, 2009
 - Access to the conferences and workshops
 - Hotel**** for the nights of April, 19-20-21-22-23-24, 2009
 - Translation and shuttle services
 - A la carte visits to industrial sites
- **Additional Attendee** **€1.500**
- **Raw Surface More than 24sqm** **€220/sqm + 2.000 euros(meetings schedule)**

u WORKSHOP **€1.500**

u Lead a "Solutions Workshop" on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 1 Hour and gather at least 15 persons willing to attend. Your topic will be advertised through the AEROMART TIANJIN 2009 promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the technical Catalogue, sent to all the participants before the convention. If you wish to lead a "Solutions Workshop", please provide with the following information: topic title, short description (5-10 lines). Note that we reserve the right to decline all requests without justifications.

ρ OPTION BASE 1	€3.300	.....
ρ OPTION BASE 2	€5.000	.....
ρ OPTION BASE 3	€9.000	.....
ρ OPTION PLUS 1	€5.800	.....
ρ OPTION PLUS 2	€7.000	.....
ρ OPTION PLUS 3	€12.000	.....
ρ OPTION PREMIUM 1	€7.500	.....
ρ OPTION PREMIUM 2	€10.000	.....
ρ OPTION PREMIUM 3	€15.000	.....
ρ RAW SURFACE	€220x .....sqm + €2.000	.....
ρ WORKSHOP	€1.500	.....
ρ OPTION BASE ADDITIONAL ATTENDEE	€500	.....
ρ OPTION PLUS ADDITIONAL ATTENDEE	€1.000	.....
ρ OPTION PREMIUM ADDITIONAL ATTENDEE	€1.500	.....
TOTAL :		.....

I hereby enclose a check as down payment of 60% of the total amount in euros excl. VAT. The balance will be paid at reception of the invoice to BCI.

You can also pay by Bank Transfer:

IBAN: FR76 3005 6000 0400 0420 3154 261

BIC Code: CCFRFRPP

Domiciliation : HSBC FR Boulogne Bellevue

I hereby agree with all the terms of AEROMART TIANJIN 2009 participation conditions.

Note that no value added taxes are applicable for Aeromart Tianjin because the event takes place in China. This exemption will be notified in your invoice.

Date, Signature and company's stamp :

Please return the completed form at the address below :

BCI – AEROMART Tianjin 2009 – 35/37, rue des Abondances - 92513 Boulogne Billancourt Cedex

Tel: +33 (0)1 41 86 41 67 fax: +33 (0)1 46 03 86 26

Website : www.aeromart.tm.fr

E-Mail : aeromart@adhes.com

SA au capital de 140 000 euros, RCS Nanterre B 415 144 286

NAF : 8230 Z

AEROMART TIANJIN 2009 GENERAL TERMS AND CONDITIONS

1. ORGANISATION

The **AEROMART Tianjin 2009** business convention is organised by the company BCI, a limited company with a stated capital of 140.000 Euros, whose registered head office is located at 35/37, rue des Abondances - 92513 BOULOGNE BILLANCOURT Cedex - France, hereafter referred to as the organisers.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the organisers and run the above convention. They detail the respective rights and obligations on the part of the participant and the organisers. The participant formally undertakes to abide by these regulations.

3. PLACE AND DATE

The **AEROMART Tianjin 2009** business convention will be held at the BINHAI INTERNATIONAL CONVENTION AND EXHIBITION CENTER (China) on **April 21th and 22th 2009**. The organisers are free to change the place or date of the convention in the event of the premises being unavailable in case of *force majeure*. The organisers are free to cancel the convention having first notified the participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant except the refund of pre-paid registration fees.

4. ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is entitled to participate provided it has the relevant skills to enter into negotiations with prime contractors. The organisers reserve the right to refuse any application, whatever the grounds and without having to justify their decision.

In the event of a participant withdrawing **before March 27th 2009**, the signatory is liable for 30% of the initial participation fee, to cover the organisers' costs. Withdrawal from the event can only be notified to the organisers by registered letter with acknowledgement of receipt, the post-mark being taken as proof of postage. After that date, registration for **AEROMART Tianjin 2009** is considered final and irrevocable, and the participant is liable for the whole of the initial amount for participation.

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The overall participation fee is 3,300 euros, 5,800 euros or 7,500 euros depending on the basic option chosen, plus any additional options.

This registration fee for the **AEROMART Tianjin 2009** business convention includes the items described in the "Base, Plus and Premium options" section of the present registration form.

6. COMMERCIAL REGULATIONS

Participants may not allow any other company to benefit from the services offered by the **AEROMART Tianjin 2009** business convention without prior consent from the organisers.

Participants formally undertake not to perform activities outside the confines of the convention centre premises similar to those offered within, and this for the whole duration of the convention.

7. OBLIGATION TO PRODUCE A RESULT

The organisers undertake to diligently use the resources available to it without being subject to an obligation to produce a result.

8. INSURANCE

The organisers are legally responsible as organisers of the **AEROMART Tianjin 2009** business convention. This civil liability shall under no circumstances be extended to include injury caused by third parties to participants.

The BINHAI INTERNATIONAL CONVENTION AND EXHIBITION CENTER (China) assumes its civil liability as owner of the fixtures and fittings, permanent or otherwise, used for the purposes of the convention, and for the use of companies and business activities under its direct control. The same applies to all outside companies.

Participants must have personal liability insurance cover and must undertake to answer for all damages caused to others either by themselves or their staff or equipment.

Participants must have insurance cover for any equipment they own or acquire during the convention.

9. APPLICATION OF THE REGULATIONS

The organisers reserve the right to decide on all cases not provided for in these regulations and to introduce any necessary amendments or additional clauses to this matter, which shall become immediately enforceable. Circulars sent out to participants at a later date form an integral part of these regulations. Any infringement of these regulations may lead to the expulsion of the offender/infringing party, at the sole request of the organisers, without formal notice and no refund shall be due for the participation fee nor for any sums paid by him, which shall be retained by the organisers.

10. JURISDICTION CLAUSE

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of a dispute and before any proceedings are instituted, the participant undertakes to submit his complaints to the organisers. In the event of a dispute, the courts assigned to the registered offices of the BCI shall entertain sole jurisdiction.

COMPANY'S NAME :
Address :
.....
Contact name :
Date :
Signature and company's stamp

Please return the form at the address below :

BCI
35/37, rue des Abondances
92513 Boulogne Billancourt cedex
SA au capital de 140 000 euros
RCS Nanterre B 415 144 286
NAF : 8230 Z