

# PARTICIPATION CONDITIONS FOR SUBCONTRACTORS AND SUPPLIERS

## COMPANY PROFILE AEROSPACE MEETINGS TUNISIA 2010

### COMPANY : .....

- ◆ Address : .....
- ◆ Post code : ..... ◆ Town : ..... ◆ Country : .....
- ◆ Phone : ..... ◆ Fax : ..... ◆ Email : .....
- ◆ Web site : .....
- ◆ Date of foundation : ..... ◆ Turnover (In Millions of Euros) : ..... ◆ Number of employees : .....
- ◆ % in Aeronautics: ..... ◆ Turnover : ..... ◆ % in Space:..... ◆ Turnover:.....
- ◆ % of Export : ..... ◆ Export area(s) : .....
- ◆ Group affiliation : ..... ◆ Group nationality : .....
- ◆ Member of an association, society or syndicate : .....

## REGISTRATION

### Participants details:

#### Participant 1 *(The person to whom the organizer will send all documents and files)*

- ◆ Title : ..... ◆ First name : ..... ◆ Last name : .....
- ◆ Position : ..... ◆ Mobile phone : .....
- ◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....
- ◆ Address (no PO box accepted) : .....
- ◆ Post code : ..... ◆ Town : ..... ◆ Country : .....
- ◆ Other useful information : .....

#### Participant 2

- ◆ Title : ..... ◆ First name : ..... ◆ Last name : .....
- ◆ Position : ..... ◆ Mobile phone : .....
- ◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....
- ◆ Address (no PO box accepted) : .....
- ◆ Post code : ..... ◆ Town : ..... ◆ Country : .....

### Billing details : (compulsory)

- ◆ Company : ..... ◆ Registration N° : ..... ◆ VAT N° : .....
- ◆ Title : ..... ◆ First name : ..... ◆ Last name : ..... ◆ Department : .....
- ◆ Address : .....
- ◆ Post Code : ..... ◆ Town : ..... ◆ Country : .....
- ◆ Direct phone : ..... ◆ Fax : ..... ◆ E-mail : .....

## MAIN ACTIVITY(IES)

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.....

## SECONDARY ACTIVITY(IES)

.....

.....

## NATURE OF THE PARTICIPATION

◆ <b>Our offer</b>	◆ <b>Our needs</b>
<input type="checkbox"/> Sub-contracting <input type="checkbox"/> Products <input type="checkbox"/> Know-how <input type="checkbox"/> Services <input type="checkbox"/> R & D partnership <input type="checkbox"/> Licenses / Technologies <input type="checkbox"/> Commercial representation <input type="checkbox"/> Common research programs	<input type="checkbox"/> Purchasing <input type="checkbox"/> Design <input type="checkbox"/> Production <input type="checkbox"/> Sub-contracting <input type="checkbox"/> Quality <input type="checkbox"/> Engineering <input type="checkbox"/> Manufacturing, industrialization <input type="checkbox"/> Research & Development
<input type="checkbox"/> Other (specify) : ..... ..... .....	<input type="checkbox"/> Other (specify) : ..... ..... .....

# PRODUCTS AND SERVICES OFFERED

## ENERGY AND POWER CONDITIONING

- Batteries
- Other types of energy storage (inertia wheels, fuel cells, etc.).
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Other (specify) : .....

## ELECTRONICS & ELECTRICITY

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Sensors, controls, measures
- Winding
- Wiring
- Connection
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Other (specify) : .....

## TESTS, CONTROL & MEASURES

- Test bench
- Test management
- Non destructive tests
- Other (specify) : .....

## SCIENTIFIC AND INDUSTRIAL INFORMATION TECHNOLOGY

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Other (specify) : .....

## ENGINEERING & DESIGN CENTERS

- Mechanics
- Electronics
- Design
- Modeling, calculation
- Instrumentation, experiments
- Other (specify) : .....

## INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- In-situ science measure devices
- Other (specify) : .....

## SOFTWARE

- Software development
- Software engineering
- Software tools
- Software quality and product insurance
- Other (specify) : .....

## COMPOSITE MATERIALS

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify) : .....
- Strengthening or feed (specify) : .....
- Skin packaging
- Filament Winding
- Minimum Time Air Routes
- Sandwich systems
- Polymerization
- Machining and assembly
- Non destructive tests
- Material specification
- Processing material
- Training
- Other (specify) : .....

## MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify) : .....

## OPTICS AND ELECTRO-OPTICS

- Analysis & engineering of optical system
- Optical components -incl. micro-optics
- Electro-optical devices
- Laser systems and technologies
- Optical instruments and sensors
- Other (specify) : .....

## PROPULSION

- Chemical propulsion
- Electrical propulsion
- Cryogenic propulsion
- Air-breathing propulsion
- Other (specify) : .....

## THERMAL CONTROL

- Thermal control systems -incl. Software
- Thermal control components
- Cryogenics
- High-power radiators
- Fluid circuit
- Other (specify) : .....

## SERVICES

- Products insurance
- Consulting, auditing
- Quality
- Training

- Environment
- Certification
- Safety, accident prevention, Industrial hygiene
- Information
- Transport, logistics
- Maintenance
- Packaging
- Products handling
- Industrial design
- Technology watch
- Other (specify) : .....

## STRUCTURES

- Structural engineering and control
- Structural manufacturing techniques
- Active structures and control
- Smart structures
- Other (specify) : .....

## ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water recycling systems
- Waste recycling systems
- Air management systems and components
- Other (specify) : .....

## TECHNICAL TEXTILES

- Decoration
- Textile finishing
- Woven fabrics
- Non-woven fabrics
- Other (specify) : .....

## SIGNAL PROCESSING

- Guidance and control
- Signal and image processing
- Sensors
- Compression, encryption, etc.
- Other (specify) : .....

## DATA PROCESSING AND STORAGE

- Data retrieving
- Data processing and storage
- Technical documentation
- Other (specify) : .....

## PLASTICS PROCESSING

- Injection
- Molding
- Pultrusion
- Extrusion
- Thermoforming
- Compounding
- Other (specify) : .....

## ○ EQUIPMENT MANUFACTURER

## ○ SYSTEM MANUFACTURER

## ○ HYDRAULICS

## ○ SPECIAL MACHINERY

## ○ METROLOGY

## ○ TOOLING

## ○ PNEUMATICS

## ○ ROBOTICS & AUTOMATISMS

OTHER (specify) : .....

## DESCRIPTION OF PRODUCTS AND SERVICES OFFERED

In this part you must provide with details about specific competences, techniques, technologies, machines as well as innovations that you are promoting.

◆ Civil aeronautics: .....

◆ Space: .....

◆ Other (specify): .....

◆ Technical data: .....

◆ Certifications: .....

◆ References: .....

◆ Achieved Applications: .....

◆ Type of contacts sought: .....

◆ Production sites abroad: .....

**APPLICATIONS IN AERONAUTICS AND SPACE**

**COMMERCIAL AIRCRAFT**

- Narrow-body jetliner
- Wide-body jetliner
- Turboprop aircraft
- Other (specify) : .....

**ROTARY WING AIRCRAFT**

- Naval
- Tilt rotor
- Training
- Transport
- Utilities
- Other (specify) : .....

**BUSINESS & GENERAL AVIATION AIRCRAFT**

- Turbo jets
- Turbo propulsion jets
- Reciprocating engine-powered jets
- Other (specify) : .....

**○ GAS TURBINE ENGINES**

**LAUNCH VEHICLES**

- Launchers*
- Manned systems
- Unmanned systems
- Other (specify) : .....
- Civil satellites*
- Communication
- Observation
- Navigation
- Scientific
- Weather
- Technology development
- Other (specify) : .....

*Robots*

*Orbiters*

*Ground infrastructures*

**○ AIR TRAFFIC CONTROL RADARS**

**○ COMMUNICATION & NAVIGATION SYSTEMS**

**○ DATA PROCESSING EQUIPMENT**

**○ DISPLAY SCREENS AND INSTRUMENTS**

**○ INTEGRATED AVIONICS SYSTEMS**

**○ RADARS AND SENSORS**

**○ AIRLINES**

**○ AIRPORT**

Other (specify) : .....

**Date, Signature and company's stamp (All Compulsary):**



**Please return the completed form at the address below :**  
**abe - advanced business events- AEROSPACE MEETINGS TUNISIE 2010**  
 35/37 rue des Abondances - 92513 Boulogne-Billancourt, France  
 Tel: +33 (0)1 41 86 41 67 fax: +33 (0)1 46 03 86 26  
 Website : [www.aerospacemeetings.com/tunisie](http://www.aerospacemeetings.com/tunisie)  
 E-Mail : [aerospacetunisia@advbe.com](mailto:aerospacetunisia@advbe.com)  
 SA au capital de 50000 euros  
 RCS Nanterre B 515 013 506- NAF : 8230Z

# PARTICIPATION CONDITIONS FOR SUBCONTRACTORS AND SUPPLIERS

## ◆ Option Base

**2.350 Euros\***

One 4sqm booth (2x2) for 1 participant fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board



- ◆ Presentation day of the Tunisian Aeronautic market July 5<sup>th</sup>
- ◆ One planning of pre-planned one to one meetings over two days (6<sup>th</sup> –7<sup>th</sup>)
- ◆ One presentation of your company in the technical catalogue
- ◆ Access to the online technical catalogue (also posted to you)
- ◆ Cocktail on July 5, 2010
- ◆ Lunches on July 6-7, 2010
- ◆ Coffee breaks for July 6-7, 2010
- ◆ Workshops et Conferences

## ◆ Option Base +

**3.000 Euros\***

One 4sqm booth (2x2) for 1 participant fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board



- ◆ Presentation day of the Tunisian Aeronautic market July 5<sup>th</sup>
- ◆ One planning of pre-planned one to one meetings over two days (6<sup>th</sup> –7<sup>th</sup>)
- ◆ One presentation of your company in the technical catalogue
- ◆ Access to the online technical catalogue (also posted to you)
- ◆ Cocktail on July 5, 2010
- ◆ Lunches on July 6-7, 2010
- ◆ Coffee breaks for July 6-7, 2010
- ◆ Workshops et Conferences
- ◆ Visits to industrial sites
- ◆ 5\* Hotel for the nights of July 5-6-7, 2010
- ◆ Shuttle service

## ◆ Option Premium

**3.000 Euros\***

One 8sqm booth (4x2) for 1 participant fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board



- ◆ Presentation day of the Tunisian Aeronautic market July 5<sup>th</sup>
- ◆ One planning of pre-planned one to one meetings over two days (6<sup>th</sup> –7<sup>th</sup>)
- ◆ One presentation of your company in the technical catalogue
- ◆ Access to the online technical catalogue (also posted to you)
- ◆ Cocktail on July 5, 2010
- ◆ Lunches on July 6-7, 2010
- ◆ Coffee breaks for July 6-7, 2010
- ◆ Workshops et Conferences

## ◆ Option Premium +

**3.600 Euros\***

One 8sqm booth (4x2) for 1 participant fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board



- ◆ Presentation day of the Tunisian Aeronautic market July 5<sup>th</sup>
- ◆ One planning of pre-planned one to one meetings over two days (6<sup>th</sup> –7<sup>th</sup>)
- ◆ One presentation of your company in the technical catalogue
- ◆ Access to the online technical catalogue (also posted to you)
- ◆ Cocktail on July 5, 2010
- ◆ Lunches on July 6-7, 2010
- ◆ Coffee breaks for July 6-7, 2010
- ◆ Workshops et Conferences
- ◆ Visits to industrial sites
- ◆ 5\* Hotel for the nights of July 5-6-7, 2010
- ◆ Shuttle service

◆ **WORKSHOP**

**1.500 Euros\***

Lead a "Solutions Workshop" on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 1 Hour and gather at least 15 persons willing to attend. Your topic will be advertised through the Aerospace Meetings Tunisia 2010 promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the technical Catalogue, sent to all the participants before the Convention. If you wish to lead a "Solutions Workshop", please provide with the following information: topic title, short description (5-10 lines).

Note that we reserve the right to decline all requests without justifications.

◆ **ADDITIONAL ATTENDEE(S) (without hotel)**

**300 Euros\***

◆ **ADDITIONAL ATTENDEE(S) (with hotel nights from 5th to 7th July)**

**1 000 Euros\***

◆ **OPTION POSTER EXHIBITION (into the BtoB area of 120sqm)**

**850 Euros\***

<input type="checkbox"/> OPTION BASE	2.350 Euros *	.....
<input type="checkbox"/> OPTION PREMIUM	3.000 Euros *	.....
<input type="checkbox"/> OPTION BASE +	3.000 Euros *	.....
<input type="checkbox"/> OPTION PREMIUM +	3.600 Euros *	.....
<input type="checkbox"/> WORKSHOP	1.500 Euros *	.....
<input type="checkbox"/> ADDITIONAL ATTENDEE(S) without hotel	300 Euros *	.....
<input type="checkbox"/> ADDITIONAL ATTENDEE(S) with hotel (5/6/7 sept)	1.000 Euros *	.....
<input type="checkbox"/> OPTION POSTER EXHIBITION	850 Euros *	.....
	<b>TOTAL * :</b>	.....

\* 18% included VAT- Not recoverable VAT

*I hereby enclose a check as down payment of 60% of the total amount in euros including VAT. The balance will be paid at reception of the invoice to **abe** - advanced business events before june 4<sup>th</sup> 2010 .*

*You can also pay by Bank Transfer:*

IBAN: FR76 3000 4008 0400 0107 2835 736

BIC Code: BNPAFRPPPE

Domiciliation : BNP PARIBAS Champs Elysées

*I hereby agree with all the terms of AEROSPACE MEETINGS TUNISIA 2010 participation conditions.*

**Date, Signature and company's stamp (All Compulsary):**

# AEROSPACE MEETINGS TUNISIA 2010 GENERAL TERMS AND CONDITIONS

## 1. ORGANISATION

The **Aerospace Meetings Tunisia 2010** business convention is organized by the company **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the organizers.

## 2. PURPOSE

These regulations stipulate the terms and conditions according to which the organizers and run the above convention. They detail the respective rights and obligations on the part of the participant and the organizers. The participant formally undertakes to abide by these regulations.

## 3. PLACE AND DATE

The **Aerospace Meetings Tunisia 2010** business convention will be held at the Ramada Plaza Tunis Hotel (Tunisia) from **July 5<sup>th</sup> to 7<sup>th</sup>, 2010**. The organizers are free to change the place or date of the convention in the event of the premises being unavailable in case of *force majeure*. The organizers are free to cancel the convention having first notified the participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant except the refund of pre-paid registration fees.

## 4. ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is entitled to participate provided it has the relevant skills to enter into negotiations with prime contractors. The organizers reserve the right to refuse any application, whatever the grounds and without having to justify their decision. In the event of a participant withdrawing **before June 4th 2010**, the signatory is liable for 30% of the initial participation fee, to cover the organizers' costs. Withdrawal from the event can only be notified to the organizers by registered letter with acknowledgement of receipt, the postmark being taken as proof of postage. After that date, registration for **Aerospace Meetings Tunisia 2010** is considered final and irrevocable, and the participant is liable for the whole of the initial amount for participation.

## 5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

*The overall participation fee is 2.350 euros VAT incl., 3.000 euros VAT incl. or 3.600 euros VAT incl. depending on the basic option chosen, plus any additional options.*

This registration fee for the **Aerospace Meetings Tunisia 2010** business convention includes the items described in the "Base, Plus and Premium options" section of the present registration form.

## 6. COMMERCIAL REGULATIONS

Participants may not allow any other company to benefit from the services offered by the **Aerospace Meetings Tunisia 2010** business convention without prior consent from the organizers. Participants formally undertake not to perform activities outside the confines of the convention centre premises similar to those offered within, and this for the whole duration of the convention.

## 7. OBLIGATION TO PRODUCE A RESULT

The organizers undertake to diligently use the resources available to it without being subject to an obligation to produce a result.

## 8. INSURANCE

The organizers are legally responsible as organizers of the **Aerospace Meetings Tunisia 2010** business convention. This civil liability shall under no circumstances be extended to include injury caused by third parties to participants. The Ramada Plaza Tunis Hotel (Tunisia) assumes its civil liability as owner of the fixtures and fittings, permanent or otherwise, used for the purposes of the convention, and for the use of companies and business activities under its direct control. The same applies to all outside companies. Participants must have personal liability insurance cover and must undertake to answer for all damages caused to others either by themselves or their staff or equipment. Participants must have insurance cover for any equipment they own or acquire during the convention.

## 9. APPLICATION OF THE REGULATIONS

The organizers reserve the right to decide on all cases not provided for in these regulations and to introduce any necessary amendments or additional clauses to this matter, which shall become immediately enforceable. Circulars sent out to participants at a later date form an integral part of these regulations. Any infringement of these regulations may lead to the expulsion of the offender/infringing party, at the sole request of the organizers, without formal notice and no refund shall be due for the participation fee nor for any sums paid by him, which shall be retained by the organizers.

## 10. JURISDICTION CLAUSE

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of a dispute and before any proceedings are instituted, the participant undertakes to submit his complaints to the organizers. In the event of a dispute, the courts assigned to the registered offices of the **abe** shall entertain sole jurisdiction.

Company's Name : .....  
Address : .....  
.....  
Contact Name :.....  
Date :.....

Signature and company's stamp (ompulsory) :

Return to:

**abe – advanced business events**  
35/37 rue des Abondances  
92513 – Boulogne Cedex, France  
SA au Capital de 50 000 euros  
RCS Nanterre B 515 013 506  
NAF : 8230 Z